



## April Showers and Tax Time

Your self-employed and business owner clients are in “Reality Check” mode!

### Gross Revenue and Taxable Income

There will never be a better time to ask those clients which one they would prefer to live on for a three month or six month or longer period of time.

What will they use to pay all the expenses they deducted from revenue to reach that income for which they now owe taxes?

***Ask yourself the same question***

*Excerpted from a Study conducted by the Council for Disability Awareness (USA) 2010*

62% of working respondents reported a **belief they had only a 2% chance of being disabled** for 3 months or more during their working career.

The Social Security Administration (USA) however, indicates the **likelihood is 25%** that a wage earner will be disabled for 3 months or longer (*SSA Fact Sheet February 2013*)

Further, the Council for Disability Awareness (USA) reports **90% of all disability claims are for illness.**

Earn Bonus commission in April for being the only person  
who **brings** CASH when financial disaster strikes

Offer EDGE based on Gross Revenue NOT Taxable Income

