



July is Contest Month again!

Earn bonus commissions for what you were going to do anyway! 😊

Please note: NEW Critical Illness Rates –lowered by almost 10% effective Friday, July 1, 2016

Good reason to go back to prospects who *should* add Critical Illness to their injury income protection program.

Consider creating “packages” to offer your clients.

1. It is a hedge against replacement
2. It builds a complete program, even when you are working within a tight budget

Prospects don't take summer holidays – only agents do!



Let's talk!

Keep up the great selling.

Thanks for the business

Blaine

