



**EDGE offers bonus commission for business submitted
in both summer months of July and August!**

Earn \$250 - \$5000 per month! In addition to regular compensation.

July and August generally offer sales people and business owners opportunities for doing ground work or "Homework" to generate business in the last quarter of the year.

There is more time to canvas a new market or visit your files to probe for sales you missed earlier or last year. A good time to schedule portfolio review for clients, making the appointments for September.

A good time to ask yourself...

If "this client" were to sustain an injury or suffer an illness that prevents them from working and continuing their business; what have I done to make sure they will have financial resources to recover and avoid losing their livelihood?

Good Selling!

Blaine


**CONCEPT
BROKERAGE INC.**
Insurance Solutions by Design